

	PD 011-050					10/20/2011
	Bid Opening 8/9/2011 10:00am					
	SPECIFICATIONS AND PROPOSAL FORM FOR THE					
	SUPPLY AND DELIVERY OF ROCK SALT					
		VENDOR	VENDOR:	VENDOR:	VENDOR:	VENDOR:
		Mid-Atlantic Salt LLC	Oceanport LLC	International Salt Co. LLC	Eastern Salt Co.	Cargill Inc.
		PO Box 353	PO Box 608	655 Northern Blvd.	134 Middle st. Ste 210	24950 Country Club Blvd Ste. 450
		Lyndora, PA 16045	Claymont, DE 19703	Clarks Summit, PA 18411	Lowell, MA. 01852	North Olmsted, OH 44070
		Ronald Sweet VP	Lisa Stapleford VP	Daniel P. Thompson VP	Shelagh Mahoney	Gail Hubbell
		724 287-0770	800 288-7974	888 388-4726	978 251-8553	800 600-7258
		724 287-0540 Fax	302 792-1174 Fax	570 586-6463 Fax	978 251-8244 Fax	440 716-0763 Fax
ITEM	DESCRIPTION					
	Rock Salt in Accordance with Specs - price per ton	\$55.99	\$57.49	\$65.67	\$66.65	\$69.95
	LAST YEAR	\$58.19 Ton	\$56.00 Ton	\$63.69 Ton	66.19 Ton	59.35 Ton
	Processing Location	Camden NJ	Claymont Del.	Fairless Hills, PA	New Castle De	Northampton PA
	Mining Location	Dominican Republic	Peru	Chile	Chile	Lansing NY
	Delivery	2 Days	2-3 Days	2-4 Business Days	1-3 Days	1 Day
	Variations: (if any)			In case of an emergency will try to comply with 24 hour delivery		
	Will you extend your prices to local government entities within the County	YES	YES	YES	NO ANSWER	YES
	Bid specifications sent to:	Eastern Minerals	North American Salt	Prime Vendor	A&I Equipment	
	THIS IS A ONE (1) YEAR CONTRACT.					
	Based upon the bids received, I recommend Mid-Atlantic Salt LLC be awarded the contract as the lowest responsive, responsible bidder.					
			Sincerely,			
			Robert J. McErlane			
			Assistant Purchasing Agent			